



Division Manager – Construction & Manufacturing

- Impressive portfolio of clients
- Well respected, well established organisation
- High growth industry

Due to strong growth and internal promotion a position as Division Manager has become vacant. The role reports directly to the CEO and will have a primary focus on business development and maintenance of contracts with key clients. With a secondary focus on strategic management of a national team of 20 business assurance auditors.

This position will have the support of an Operations and Marketing team with a requirement for strategic input at the senior management level.

NCS International is one of Australia's largest and most experienced third-party certification bodies with a national network of offices and an expanding international operation. The Division Manager of Construction and Manufacturing will be required to deliver the following:

- Business growth and relationship management to place NCSI as the 'first choice' source of business certification and compliance services for the Construction and Manufacturing sector;
- Manage and encourage an experienced team to provide superior value to customers;
- Top and bottom line responsibility of revenue and direct costs, with the goal to maintain unit sustainability;
- Achieve annual key performance indicators, including margin growth, client retention and cost management;
- Actively contribute as a member of a collaborative and supportive senior management team.

The successful applicant will have knowledge and experience in professional services, preferably with construction and manufacturing sector exposure. Experience communicating and establishing client relationships within B2B environment. Excellent communication skills and high calibre proposal and tender writing abilities. An understanding of management systems certification or compliance management would be an advantage.

We are looking for someone with preferably at least 3 years management and account service experience. Technical qualification and experience would be an advantage.

If this sounds like what you are looking for, please apply via SEEK or contact our HR Manager Ariane Falkenberg on 02 8999 0600 for further details.